



# Common Sense Management

*Roger Fulton*

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For anyone newly promoted to a management position, the influx of expectations and responsibilities can seem daunting. In *Common Sense Management*, veteran management consultant Roger Fulton distills a career's worth of experience into basic principles, encouragement, and advice. Fulton speaks not only to managers, but also to supervisors and leaders, demonstrating how it's possible to succeed at *any* level in *any* industry, and that the same core values and practices apply. With practical sections such as "25 Common Mistakes Made by New Supervisors" and quotations from visionary leaders, from Confucius to Abraham Lincoln, this helpful guide offers motivation and support for anyone looking to succeed in a position of authority.

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