



# Building a Profitable Online Accounting Practice

*Jack Fox*

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# Building a Profitable Online Accounting Practice

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## **Building a Profitable Online Accounting Practice** Jack Fox

The first complete guide to taking advantage of the huge and growing market for Internet accounting services for small businesses

The Internet provides accountants with exciting new opportunities for expanding their practices by affording them unprecedented access to the huge small business market. The first comprehensive book on the subject, this book describes proven strategies for creating a thriving virtual accounting practice. Expert Jack Fox presents in-depth coverage of the various accounting and consulting services that accountants can offer to small business owners via the Internet. He describes successful techniques for identifying potential clients and packaging and marketing services, and arms readers with a complement of valuable tools for helping them get started in virtual accounting, including detailed business plans, numerous tables, forms, checklists, and connections with leading virtual accounting service providers.

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