



CONNECT (Best Practices)

Keith Harrell, Hattie Hill

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It doesn't take long to understand why *The Wall Street Journal* calls Keith Harrell "a star with attitude." Keith Harrell, a.k.a. Dr. Attitude, helps you along on your path to success. Keith is a bestselling author, performance coach, and nationally acclaimed motivational speaker recognized for his innovative and enlightening presentations to Fortune 500 companies like Coca-Cola, IBM, Microsoft, and Southwest Airlines. His bestselling book, *Attitude is Everything*, helped readers improve their attitudes to impact the bottom line.

In *Attitude is Everything*, Keith taught readers to gain control of their careers and their lives by turning positive attitudes into successful actions. But attitude is only half the equation. Once you have super motivated employees, you need them to CONNECT to the company's goals and its mission to achieve maximum success.

Success is built on connections we make with people and ideas. Whether it's connecting with customers to improve their service experience, or connecting with the strategic business plan and objectives for the coming year, the foundation for success starts with CONNECT. Here in Connect, Keith Harrell and Hattie Hill reveal the seven core competencies needed to connect individuals and organizations in order to heighten productivity and to maximize personal and professional success.

Commit to win

Open up to opportunities

Notice what's needed and do what's necessary

Navigate by your purpose

Execute ethically

Challenge your challenges

Transcend beyond your best

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